

Our Savior Lutheran Church

Pointing People to Christ

Objectives of the Study

- Immediate Needs (un-met ministry needs)
- Short Term Needs (12 months -24 months)
- Long Term Needs (24 months – 60 months)
- Out of the BOX (hang on!)

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Areas of Interest

- Worship
- Education
- Hospitality

“Therefore, go...”

- Programs
- Staffing
- Facilities

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What did the people say?

(this is also called the “felt needs” of the congregation)

What did the people say?

- Staff
- Congregational Forums
- Special Interest Groups

Program

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Program

Worship – Immediate Needs

Assimilate new members

Consider weekday service

Develop fellowship between SIX congregations present

 Saturday Evening 2x

 Sunday Morning 4x

Welcome visitors

Incorporate (identify) liturgical elements into (of) contemporary worship

 include creeds and Lord's Prayer in all services

Retain BOTH traditional and contemporary worship

consider alternative worship services as well

Develop small group ministry

Develop "member care" ministry

Develop Adult Bible study

Develop a sense of community within the congregation

Keep people CONNECTED to the ministries

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Program

Worship – Immediate Needs (continued)

Continue to strive to connect the ministries

Introduce ushers into the contemporary service to assist with maximizing seating

Introduce parking guides to maximize parking capacity

Train greeters

Develop youth planned and youth led worship service once a year

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Program

Worship – Short Term Needs

Consider XOS and adult Bible study on Saturday nights

Consider weekday service

Develop/revive traditional music

- organists

- choir

- instrumentalists

Reduce the number of worship services

Consider Children's Church

Telecast worship services

- via Web

Identify and welcome visitors

Remember/maintain our Lutheran roots

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Program

Worship – Long Term Needs

No Long Term Needs reported

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Program

Education – Immediate Needs

Assimilate New Members

Teach/encourage stewardship many have not yet had the opportunity to give generously to the ministry

Develop Social Media connections

Assist pastors with outreach in/to the community

Train Lay Ministers in outreach

Develop “adoption” program

Confirmants

New Members

Graduates

New Families

Shut ins

Expand prayer ministry

Follow up on non-member/inactive couples who marry and have children baptized at OSL

Reach out to all inactive (1000 plus!)

Seek a way for XOS kids to be in worship (while parents are in worship)

Make disciples of all!

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Program

Education – Short Term Needs

Parent specific Bible studies for Sunday School parents

Expand Wednesday Night Bible Studies

Train believers to share the Gospel with non-believers

Be more mission centered locally

- service projects

- outreach

Continue to Develop/Serve internal (congregational) mission fields

- “Drop off” parents

- Young Couples

- Inactive members

- College Kids

- Inconsistent member

- 20 Somethings

- Elderly

- Singles

- non-Lutherans

- non-believers in our midst (coming to us!)

 - youth

 - XOS/VBS

 - Kings Kids

 - Fellowship

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Program

Education – Short Term Needs (continued)

Develop stewardship lifestyles

Parent specific Bible Studies

Develop Adult Bible study

Consider an Education Hour (no worship services at that time)

Develop college aged Bible study (small group ministry)

Develop Bible studies in the community

work places

Nursing Homes/Vet's Homes

Develop care groups for the community of Norfolk

Addictions

Abuse

Divorce care

Develop educational programs for parents

life skills

8 week series for new parents

Develop afterschool drop- in program

Expand Kings Kids

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Program

Education – Long Term Needs

No Long Term Needs reported

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Program

Fellowship/Administration – Immediate Needs

Assimilate New Members

Prepare spiritual gifts inventory

Encourage joint fellowship of SIX congregations

Improve communication from staff to congregation *and* staff to staff
and congregation to staff

Establish/Expand Small Group Ministry

- Create

- Implement

- Develop

Update Directory

Develop better communication
staff to staff

- congregation to staff

- staff to congregation

Train all volunteers

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Program

Fellowship/Administration – Short Term Needs

Incorporate Bible Study/Fellowship on Saturday evening

Develop dedicated program to reach “20 somethings”

Connect with the community Norfolk

- service projects

- community events

Develop intentional full congregational fellowship events

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Program

Fellowship/Administration – Long Term Needs

No Long Term Needs reported

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Staff

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Staff

Worship – Immediate Needs

Expand volunteer base

- Musicians

- Choir

- Ushers

- Greeters

Spiritual gifts inventory

Director of Worship Arts

- Serves traditional and contemporary

 - music

 - media

Develop Multiple Praise Teams

Acolytes

Train Greeters to welcome visitors

Parking Assistants/Guides

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Staff

Worship – Short Term Needs

Organists

Tech Director

Social Media Director

Kings Kids Staff Expansion

Custodial Staff Expansion

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Staff

Worship – Long Term Needs

Facility Manager

Fourth Pastor

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Staff

Education – Immediate Needs

Expand volunteer base

- Teachers

- Adult Bible Study Leaders

- Youth Leaders/Mentors

Develop/train young leaders

Spiritual gifts inventory

Teach “why” with “what”

- need

- understand

- support

- implement

Train Leaders for Small Group Ministry

- Create/Refine

- Implement

- Develop

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Staff

Education – Short Term Needs

OSL is Staff Dependent

Requires financial commitment for growth

Prepare for continuity of the program

Continue to pass the ministry forward

Full time Jr. High Youth Staff Person

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Staff

Education – Long Term Needs

No Long Term Needs reported

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Staff

Fellowship/Administration – Immediate Needs

- Expand volunteer base

 - Leaders

- Spiritual gifts inventory

- Staff transitioning to Team Ministry

 - Coordinated program development and implementation

- Improve communication

 - Staff to congregation

 - Staff to staff

 - Congregation to staff

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Staff

Fellowship/Administration – Short Term Needs

Small Group Ministry Coordinator

Volunteer Coordinator

Assimilation

Spiritual Gifts

“connecting people with the ministry”

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Staff

Fellowship/Administration – Long Term Needs

No Long Term Needs reported

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Facility

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Facility

Worship – Immediate Needs

Increase number of parking spaces

Improve parking lot efficiency

Improve signage at entrances to guide guests/visitors

Provide a cross as central focus in the contemporary setting

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Facility

Worship – Short Term Needs

Increase Worship Center Capacity

- Make the contemporary worship setting look like a place of worship

- Provide state of the art sound, lighting and media

- Provide sacristy

- Provide “green room”

- Permanent use of the room for worship (no more shifting chairs)

Expand narthex

- Coffee

- Tables/chairs

- Fellowship space

Provide music/choir room

Provide cry rooms and nursery at each worship setting

Create Fellowship space

Expand off-street parking

Consider closing street west of church property

Provide setting for Traditional Worship

- smaller capacity for funerals/weddings

Replace the Organ

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Facility

Worship – Long Term Needs

No Long Term Needs reported

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Facility

Education – Immediate Needs

Coordinate space with growing class sizes

Consider two Sunday School sessions?

Secure building for children's protection

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Facility

Education – Short Term Needs

Provide more classroom space

- XOS

- Kings Kids

- Youth

- Adult

Create “unassigned” classrooms for multi-use
new Bible studies
counseling

- New member instruction

Make rooms use/type friendly

Provide large room multiuse space (Family Life Center)

Provide a youth gathering/education area (Youth Room)

Acquire adjacent land as available

Provide security for protection of children

- locks/cameras/check in

Provide safer drop off area for King's Kids

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Facility

Education – Short Term Needs (continued)

Provide two age specific outdoor play areas for Kings Kids

Provide a “Backyard” for fellowship

Provide Bookstore

Provide Library/Book exchange

Provide separate storage for Kings Kids and XOS storage

Expand/improve restrooms

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Facility

Education – Long Term Needs

No Long Term Needs reported

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Facility

Fellowship/Administration – Immediate Needs

Review kitchen inefficiencies

Provide way finding signage

Research land areas available

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Facility

Fellowship/Administration – Short Term Needs

- Provide BOLD entrance sign

 - electronic message board

- Acquire adjacent land as available

- Refine circulation for larger groups

- Provide new Fellowship Hall

- Provide nursery space for children

- Ask the community “What can we provide for you?”

 - open the facility to the community

- Create a variety of spaces for casual conversation/fellowship

- Provide Bride/Groom rooms for weddings

- Provide for storage throughout the building

 - single supply room for educational materials

- Provide a storm shelter

- Design for growth!

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Facility

Fellowship/Administration – Long Term Needs

Increase Land area

Provide a bus

kids

youth

seniors

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What we did not hear...

- Complaints
- Faithless worries
- Desire to be complacent

Members, visitors, staff and families all love this congregation...

...because we live our mission statement!

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Worship

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Study

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Sharing

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Caring

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Prayer

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OK... give me some facts.

Statistical Observations

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Statistical Observations

- Membership is increasing
 - 2004-2014 membership increased by 171%
 - Steady/consistent increase from 2009 to present

Statistical Observations

- Membership is increasing
 - 2015 – 2000 baptized members -recently updated
about 625 households

Statistical Observations

- Membership is increasing
 - Currently celebrating more than 50 baptisms per year!

Statistical Observations

- Membership is increasing
 - Currently celebrating more than 50 baptisms per year!
 - Our Savior Lutheran has the third highest number of adult confirmands in the United States!
 - The membership is growing younger... average age is under 30 years old!

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Statistical Observations

- Membership is increasing

"When will our membership exceed 3,000?"

Statistical Observations

- Membership is increasing

At a net change of 100 more members per year, Our Savior Lutheran will exceed 3,000 baptized members in less than 10 years.

Statistical Observations

- Membership is increasing
- Worship attendance is increasing
 - Average weekly worship attendance is 800
 - We observed worship attendance burst of 15% in the first three months of 2015

Statistical Observations

- Membership is increasing
- Worship attendance is increasing
 - Average weekly worship attendance is 800
 - Worship is *not often* the first connection with visitors.

Statistical Observations

- Membership is increasing
- Worship attendance is increasing
- Christian Education is growing rapidly!
 - Preschool is full each week day, and has a waiting list!

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Christian Education Facts

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Christian Education Facts

- Average class size 70 kids
 - Many classes are divided in to multiple sections, averaging 37 kids per section.

Christian Education Facts

- Average class size 70 kids
 - 2 yrs to 4th grade 452 kids enrolled (2015)
 - Average attendance is 137
 - ...building capacity is 141 for these classrooms.

Christian Education Facts

- We have nearly 900 kids aged birth to 17

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Christian Education Facts

- We have nearly 900 kids aged birth to 17
 - We have “classroom” space for 291 (per hour)
 - ...and we are using every room that is available, including corridors, vestibules and closets!

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Statistical Observations

- Membership is increasing
- Worship attendance is increasing
- Christian Education is growing rapidly!
- Debt has been reduced/eliminated

Demonstrate a need, and giving follows.

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Statistical Observations

- Membership is increasing
- Worship attendance is increasing
- Christian Education is growing rapidly!
- Debt has been reduced/eliminated
- Full-time staff has increased

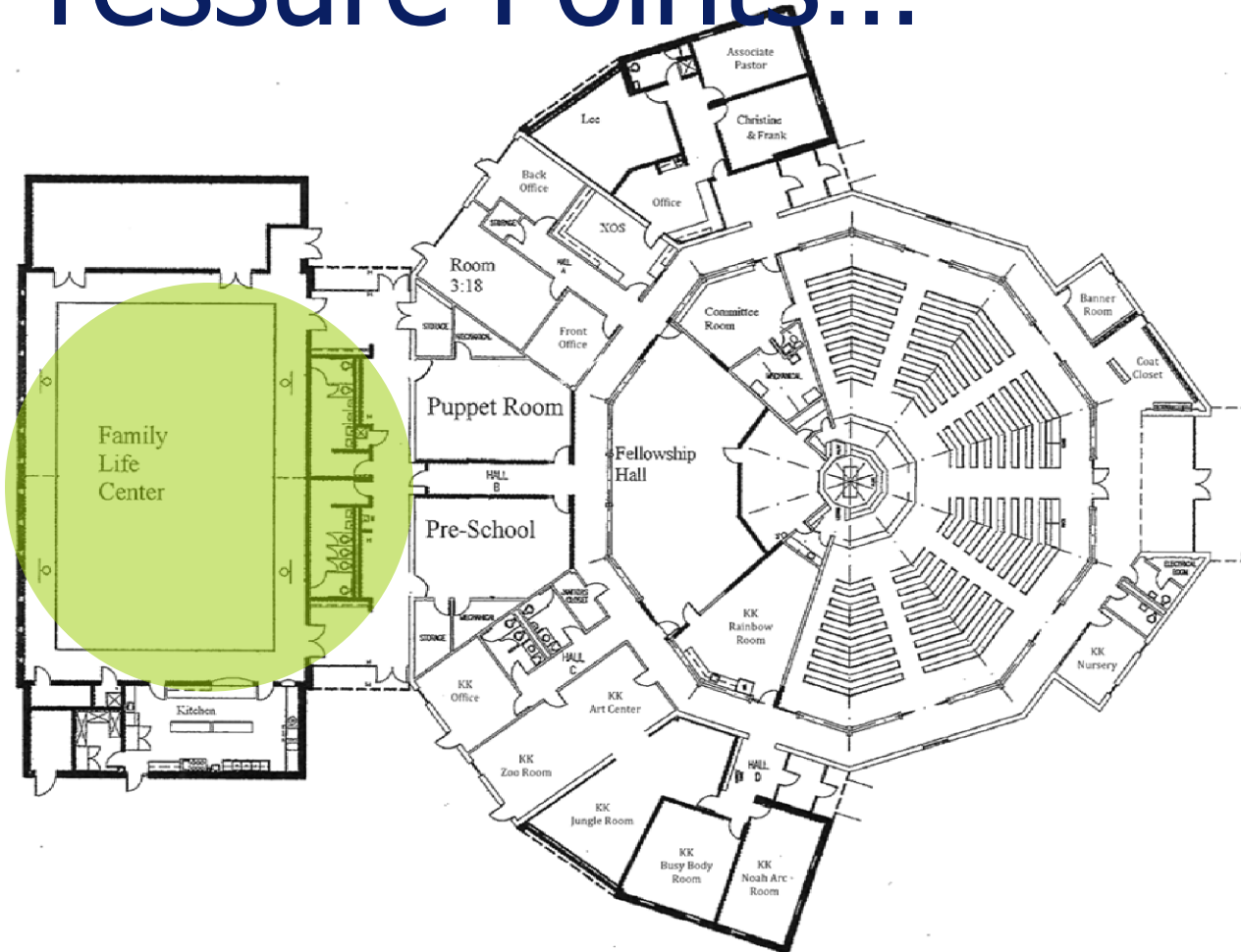
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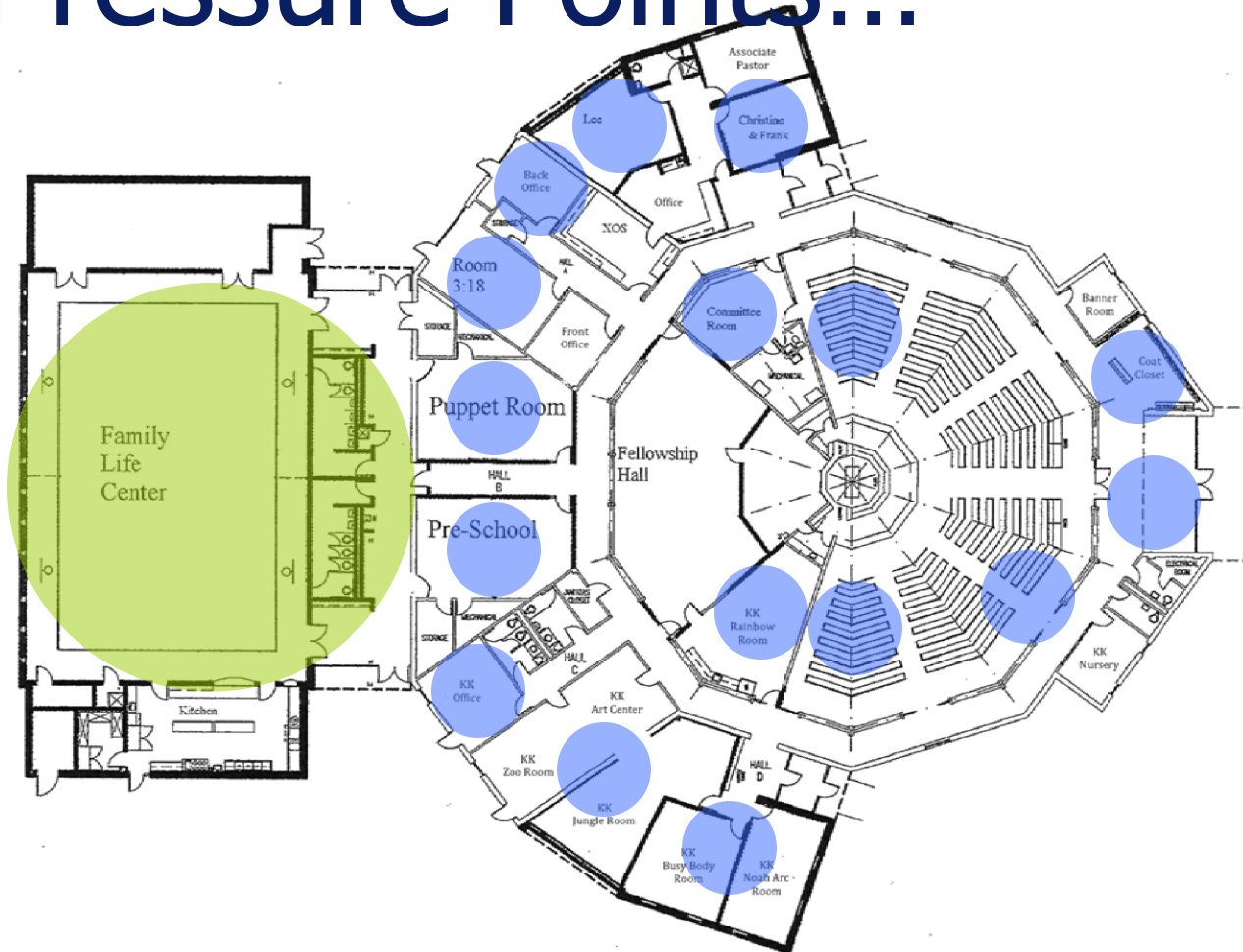
The congregation has grown...
the building has not.

Pressure Points...



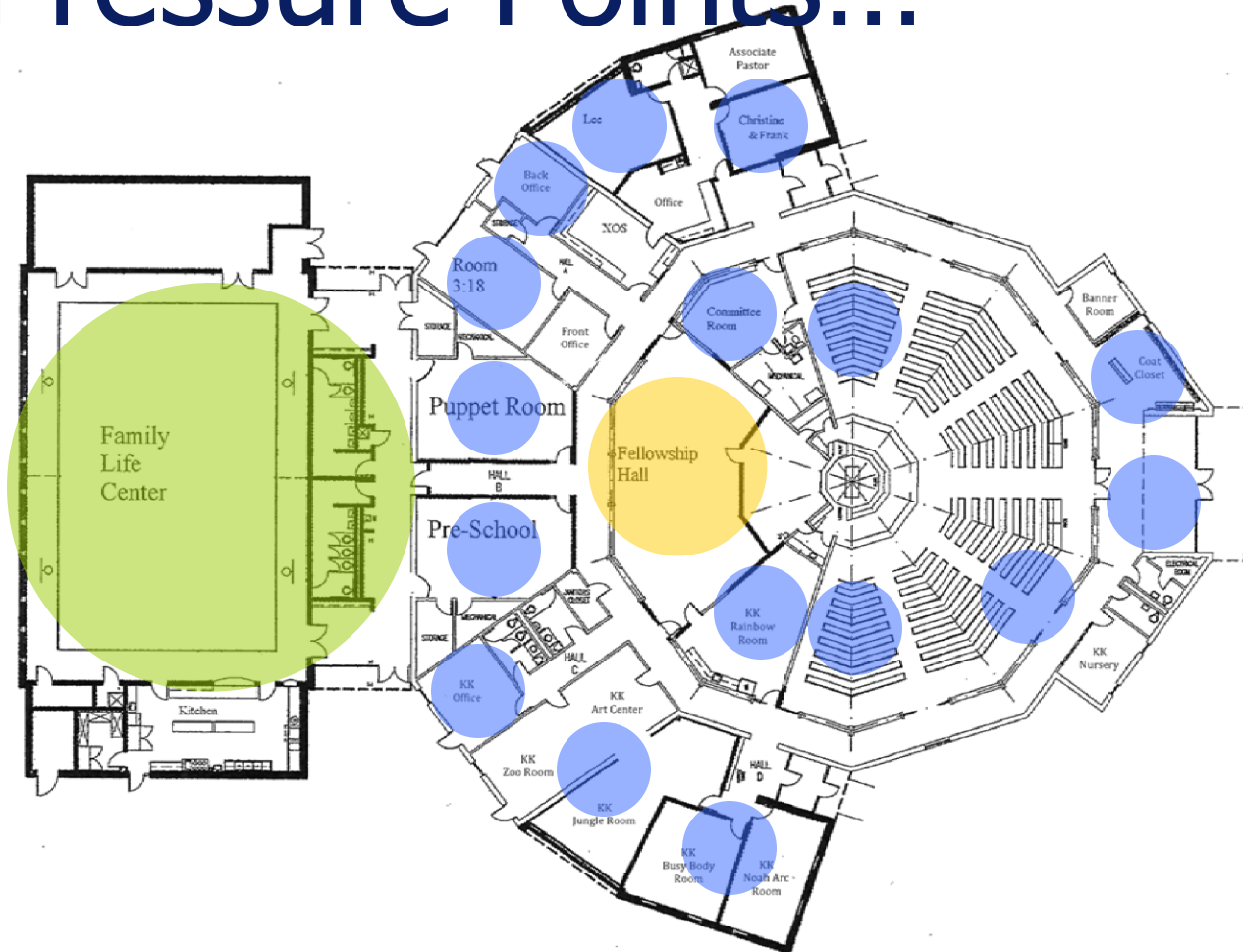
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Pressure Points...



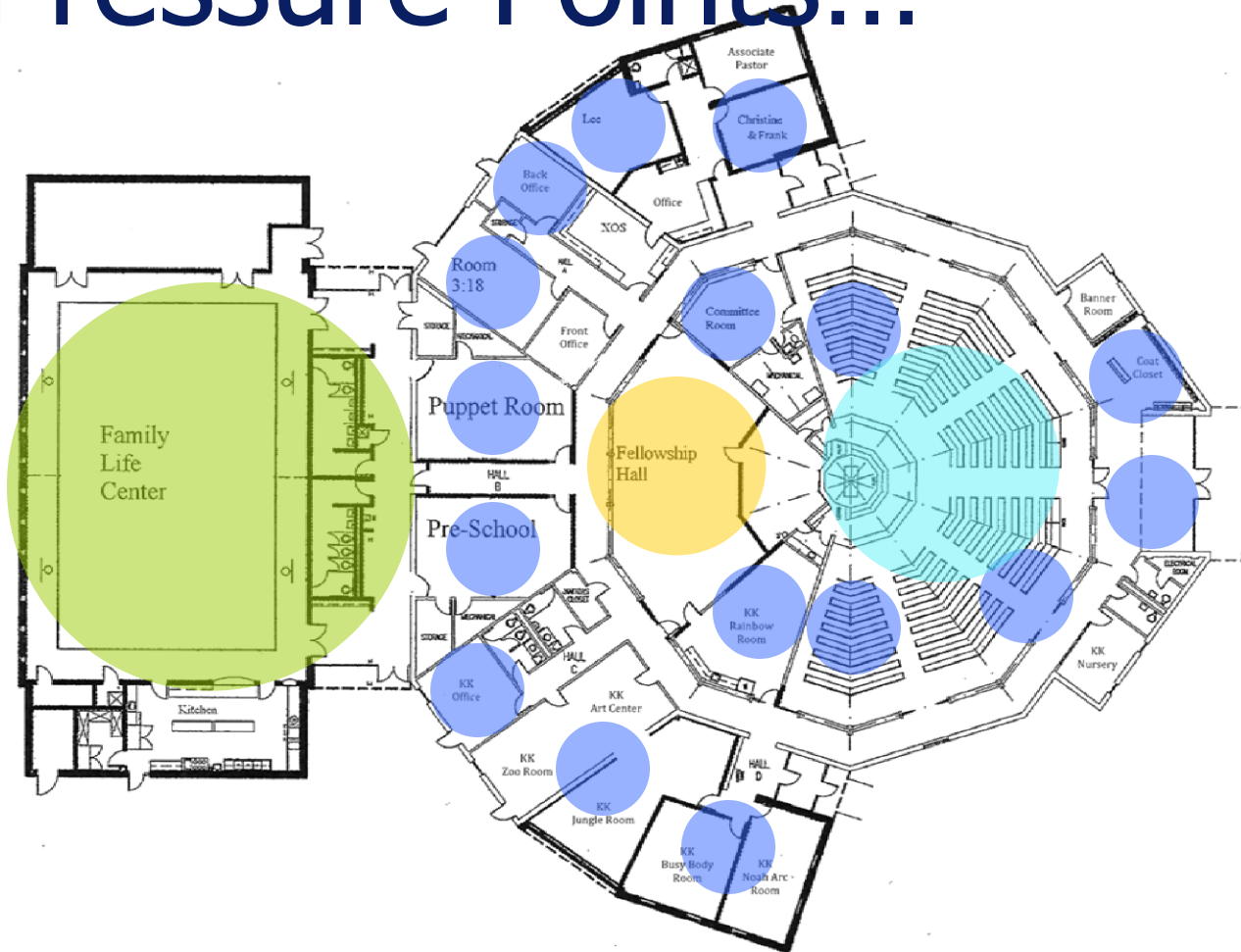
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Pressure Points...



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Pressure Points...



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The floor plan of the Presbyterian Church of the Highlands is a complex, multi-roomed building. The layout includes a large central area labeled "Fellowship Hall" in yellow. To the left is a large green area labeled "Family Life Center". The plan is divided into several sections, including a "Pre-School" area, a "Puppet Room", and a "Room 3:18". The right side of the plan features a large blue area labeled "KK Rainbow Room" and a "KK Art Center". Other rooms include a "KK Office", "KK Zoo Room", "KK Jungle Room", "KK Busy Body Room", "KK Noah Arc Room", "KK Nursery", "Banner Room", "Coat Closet", "Committee Room", "Office", "Back Office", "Associate Pastor", "Christian & Frank", "NOS", "Front Office", "Kitchen", and "Storage". The plan also shows various hallways, restrooms, and a "Kitchen" area. The building is surrounded by a large green lawn and a parking lot.

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So... now what?

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So... now what?

- Felt needs...
- Statistics...
- Pressure Points...

So... now what?

- 35% of the people in the United States do not know Jesus as their Savior
 - Statistics...
- 28% of the people in the Midwest are un-churched
 - Pressure Points...
- 40% of Norfolk is unaffiliated with a congregation

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So... now what?

“It’s about them...”

- It seems...

- Statistics...

- Pressure Points...

Therefore go and make disciples of all nations, baptizing them in the name of the Father, and of the Son and of the Holy Spirit, and teaching them to obey everything I have commanded you.

Matthew 28:19-20

- Pressure Points...

What does this mean?

Martin Luther

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Who does this mean?

- We have identified the “what”
- We have identified the “where”
- We have identified the “when”
- Let’s talk about “who... and how.”

How do we carry out these opportunities/responsibilities?

- Program Expansion
- Facility Expansion
- Staff/Volunteer Expansion

Are we ready for this?

Our Savior Lutheran has been blessed with the opportunity to share the love of Jesus with an ever growing family of believers. *It's once again time to carry forward with the joy that we share!*

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Are we ready for this?

There are three choices before you.

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Are we ready for this?

There are three choices before you.

- Do nothing



Do nothing...

1



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Are we ready for this?

There are three choices before you.

1

- Do nothing
 - Cost... very likely a decrease in the membership and ministry of Our Savior Lutheran Church.

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Are we ready for this?

There are three choices before you.

1

- Do nothing
 - Cost... obsolescence will continue to limit usability of the spaces

Are we ready for this?

There are three choices before you.

1

- Do nothing

- Benefit...

what we have *is* working.

However, we are not doing all we can to make disciples.

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Are we ready for this?

There are three choices before you.

- Renovate and expand programs/facilities

2

Renovate....

**Social
Ministries**

**Parish
Nurse**

**Hospitality/
Fellowship**

**Music
Ministries**

Youth

**Children's
Education**

**Adult
Education**

Worship

Pastoral Staff

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2

Are we ready for this?

There are three choices before you.

- Renovate and expand programs/facilities
 - Initial Cost - \$5 million to \$8 million
 - Not including acquiring additional land, which will be necessary over time.

Are we ready for this?

There are three choices before you.

- Renovate and expand programs/facilities
 - Benefit – expanded ministry in the current location.

2

Are we ready for this?

There are three choices before you.

- Renovate and expand programs/facilities
 - Benefit – construction in phases as finances are available.

2

Are we ready for this?

There are three choices before you.

- Renovate and expand programs/facilities
 - Benefit – retaining the heritage of the existing building and renovating/replacing some of the obsolete functions with major expansion.

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Are we ready for this?

There are three choices before you.

- Renovate and expand programs/facilities
 - Limitations – cost and availability of adjacent land may make expansion or full capacity programming difficult.

Are we ready for this?

There are three choices before you.

- Renovate and expand programs/facilities
 - Limitations – Current parking and land may well limit the church to membership of less than 3,000.

Are we ready for this?

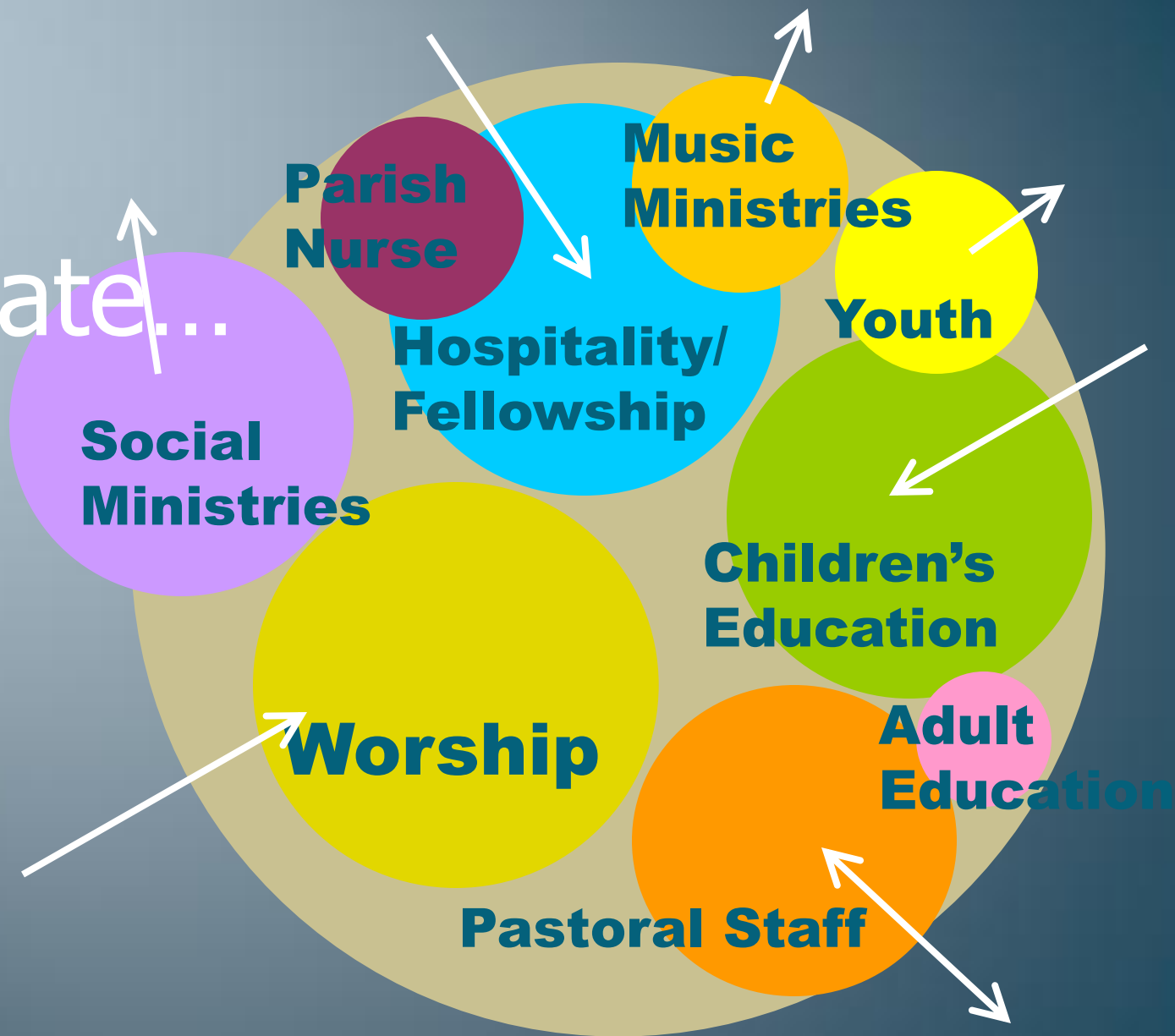
There are three choices before you.

- Relocate and expand programs/facilities

3

3

Relocate...



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Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Initial Cost - \$9 million to \$12 million
 - Not including the cost of new land or the benefit sale of current property

Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Benefit – Expanded ministry, well beyond the current membership to exceed 3,000.

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Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Benefit – planning and foresight will allow for expansion of program and ministry well into the future.

Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Limitations – cost will likely require construction in phases, limiting ministry.

Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Limitations – loss of current convenient location.

Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Limitations – selling/reuse of existing property.

Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Limitations – emotional/traditional connection with the current building and site

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Are we ready for this?

There are three choices before you.

3

- Relocate and expand programs/facilities
 - Limitations – obtaining available and affordable land

What is our capacity to give?

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What is our capacity to give?

Capital campaigns usually provide two to three times the church's annual budget for program/facility expansion.

- 2015 budget - \$1.08 million
- Campaign potential – \$2.1-\$3.2 million

What is our capacity to give?

Capital campaigns usually provide two to three times the church's annual budget for program/facility expansion.

- 2015 budget - \$1.08 million
- Campaign potential – \$2.1-\$3.2 million
- Total w/ financing – \$4.2-\$6.4 million

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OK, I understand... so what
does that mean?

Our Savior Lutheran Church has the need, the capacity and the resources to expand its ministry.

- Spiritually
- Emotionally
- Financially

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This is a generous congregation.

- ...and there's a clear need to *increase* our giving to expand the current ministry

I knew it... this *is* about money.

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Church Finance 101

Why do people give to a ministry?

- They see a need.
- They believe in the vision.
- They have a relationship.
- They are taught how to give.

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Church Finance 101

Why do people give to a ministry?

Sharing statistics is all fine...

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Church Finance 101

Why do people give to a ministry?

Sharing statistics is all fine...

however, the real reason that believers give is because we want to be obedient to the Word and respond in love for what God has done for us!

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Church Finance 101

2014 – Contributions

\$862,000

Church Finance 101

Potential Gifting...

...IFONLY Principle.

IFONLY Principle

*If only all the people gave 10%...
what would that do?*

- Let's say annual family income is...
 - \$24,000 (average is \$40,000+)
 - \$2,400 x 620 families = \$1,488,000!

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IFONLY Principle

*If only all the people gave 10%...
what would that do?*

- A 10% gift would more than double our annual budget.
- And it means we can afford to grow, and *maintain* the growth.

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IFONLY Principle

*If only all the people gave 10%...
what would that do?*

- A 10% gift would more than double our annual budget.
- A \$1,488,000 budget could provide \$2.9 to \$4.4 million in a capital campaign.

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IFONLY Principle

*If only all the people gave 10%...
what would that do?*

- A 10% gift would more than double our annual budget.
- A \$2.9 to \$4.4 million capital campaign will fund a project of \$5.8 to \$8.8 million!

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IFONLY Principle

*If only all the people gave 10%...
what would that do?*

- A 10% gift would more than double our annual budget.
- An \$8.8 million potential ministry expansion... based on \$24,000 household income.

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IF ONLY Principle
God has blessed

If only all the people gave 10%...
us with a unique
what would that do?

Responsibility
• A 10% gift would more than double our
annual budget.

and opportunity.
• An \$8.8 million potential ministry
expansion... based on \$24,000
household income.

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Church Resource 101

Potential Gifting...

Time/Treasures/Talents

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Church Resource 101

Potential Gifting...

- Weekly gifts
- Monthly gifts
- Annual gifts
- Lifetime gifts

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Church Resource 101

Our God given

potential

greatly exceeds

our need.

- Weekly gifts

- Monthly gifts

- Annual gifts

- Lifetime gifts

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Remember again... resources
include more than money...

Our Savior Lutheran Church has the capacity and the resources to expand its ministry.

- Our Savior Lutheran Church also has a cache of leadership *within the congregation* that is currently not active on Committees or Boards.

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How do we continue moving forward?

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Timeline

Pointing People to Christ

|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

Project Schedule - First Draft April 8, 2015

Pointing People to Christ

We are reminded...

- Felt needs...
- Statistics...
- Pressure Points...

We are reminded...

“It’s about them...”

- *It seems...*

- Statistics...

- Pressure Points...

How, then, can they call on the one they have not believed in? And how can they believe in the one of whom they have not heard? And how can they hear without someone preaching to them?

- Statistics...
- Pressure Points...

Romans 10:14

Pointing People to Christ

It's about pointing people to Christ.

- Felt needs...
- Statistics...
- Pressure Points...